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INFORMATION SYSTEMS CONSULTANT -- INFO ET CETERA CONSULTING

Bringing custom software development within reach for smaller companies

Principal software consultant providing small-to-medium sized businesses with custom technical solutions that enable them to innovate and compete against larger companies in their market space. Microsoft Small Business Specialist who pioneers emerging Microsoft software solutions in small business environments.

Project manage high-performance solution development from concept through to delivery and support. Tap into expertise of a hand-picked consultant team to create robust technology solutions across IT disciplines. Bring a strategic business perspective to IT planning.

Core areas of expertise include:

- Business process modeling
- System architecture design
- Web application design and development
- Database administration
- IT support and administration

Professional Experience - Projects

EZSignsOnline.com, Worton, MD Online Marketing Consultant 2005 - Present

Developed online application (ASP.NET 3.5, SQL Server 2005) to allow customers to dynamically create and order a custom outdoor sign. Also implemented a shopping cart system using .netCART software. This system replaced a paper-based ordering form, **allowing the customer to begin selling online.**

The Salvage Center, Inc., Uxbridge, MA Information Systems Consultant 2001 - Present

Made it possible for a small company to viably compete with its larger competitors through effective strategy and technology. Designed multi-tier web-based auctioning system (ASP.NET 3.5, Ajax, SQL Server 2008). Performed comprehensive business analysis. Replaced legacy FoxPro application with new line of business application built on the DevExpress XpressApp Framework (XAF). Created .NET middleware for integration into existing FoxPro app. Designed WPF-based software to catalog and upload digital photographs. Decreased overhead and helped company grow nearly 25%.

Lutco, Inc., Worcester, MA Information Systems Consultant 2005 - Present



Increased functionality of IT systems across the organization in a cost-effective manner. Developed custom data acquisition and reporting tools to integrate with Infor ERP SyteLine. Provided migration services for MAPICS Point.Man to Infor ERP SyteLine. Initiated complete redesign of corporate website (Lutco.com). Created marketing materials for company's 60th anniversary. Assisted with acquisition and integration of manufacturing firm. Provided implementation services for Solidworks 3D CAD software.

TackoftheDay.com, Oxford, PA Online Marketing Consultant

2005 - Present

Worked with customer to develop an innovative marketing plan and implement it into a successful online business -- a unique retail site to market one industry-specific item per day. Automated nearly every aspect of operations, **dramatically increasing profit for a traditional retail business and rapidly making Tack of the Day the most profitable aspect of their business.** Through the use of ASP.NET and SQL Server, the site has been able to easily scale as it grows. Web services are used to syndicate content to a network of sites, and reports are integrated into Windows Sharepoint Services. A downloadable Windows Forms application notifies hundreds of customers of daily updates.

Bit of Britain, Inc., Oxford, PA IT Services Consultant

2002 - Present

Our expertise resulted in targeted upgrades of systems to meet client's specific requirements. Provide fully remote network management and support, while also providing support services for POSitive point of sale application. Developed e-mail retention and tracking system, improving customer service capabilities. Implemented Windows 2000 solution to replace Windows NT server.

The Health Found of Cent Mass, Worcester, MA Online Marketing Consultant

2000 - Present

Designed custom web content management system to allow client to dynamically modify its website (ASP & SQL Server), **eliminating thousands of dollars in client expenses** for minor ongoing changes. Designed web-based non-profit directory application. Developed Internet event registration system (ASP.NET 2.0 & SQL Server 2005), **allowing the Foundation to hold large scale events without hiring an event coordination firm.** Created online searchable grant database system to reduce effort necessary to update website with the latest financial information.

AOtec, LLC, Southbridge, MA IT Services Consultant

2001 - 2003

Assisted client in development of a license compliance plan to facilitate sale of the company. Provided systems consultation services to help a government contractor transition to a managed, organized information systems architecture, including: implementation of a new database server, rebuild of file server, integration of enterprise anti-virus software, evaluation and reorganization of user security, optimization of physical network structure, evaluation and implementation of backup / disaster recovery plan, design of corporate acceptable computing use policy, and rebuild of many client computers. **These efforts prepared the company to survive the attack of a devastating virus. The disaster recovery effort we enabled saved the company from total data loss.**

Foster Corporation, Putnam, CT IT Services Consultant

2001 - 2003

Replaced aging server infrastructure with new Windows 2000 servers (migrated to Active Directory, Implemented Microsoft Exchange Server 2000, Implemented Microsoft Small Business Server 2000). **Implemented a Wide Area Network (WAN)** between Nevada and Connecticut facilities. Created custom reports based on ACCPAC / SBT ERP system. **Enabled the company to gain better insight into manufacturing processes.**

Assumption College, Worcester, MA Information Systems Consultant

2000



Created custom student information management system to manage alumni relations, centralizing contact and donation data, while **increasing the university's ability to create targeted campaigns.**

The Horse Stuff Company, Newville, PA Information Systems Consultant 1999 - 2002

Independently developed and delivered an end-to-end, web-based ERP / e-Business package for start-up online retailer (sales, inventory, accounting, warehousing, shipping, 600,000+ lines of code, ASP + VB6 + SQL Server). Aided in business plan development and financing efforts. Streamlined operations through implementation of effective information systems

Northeast Poly Bag, Sterling, MA Information Management Consultant 1998 - 1999

Designed and performed data conversion routines to facilitate ERP implementation project, **allowing client to avoid paying large vendor conversion fees, while also providing a close level of coordination between the imported data and actual business operations.**

Fort Pitt Consolidators, Mechanicsburg, PA Information Systems Consultant 1998 - 2002

Analyzed business needs and developed database-driven transportation logistics management system. Created custom vendor rate quoting application to **encourage more competitive quotes and yield cost savings.** Provided general PC and network support. Designed customer reports to aid in executive decision-making.

Bookspan, Inc., Mechanicsburg, PA Information Systems Consultant 1997 - 2002

Designed inbound transportation logistics management system for 500,000-square-foot facility. Integrated custom employee performance applications into wireless warehouse management system (WMS). Created employee-centric metrics, including weekly top performer scorecards, **yielding cost reductions and increases in productivity.**

Professional Experience - Employment

Lutco, Inc., Worcester, MA Programmer Analyst 2001 - 2005

Responsible for custom application development & integration and ERP system implementation / support (Infor Point.Man, formerly Mapics ERP for Extended Systems). Designed suite of web-based corporate collaboration tools. Developed custom shop floor control and real-time data access applications. Initiated migration of Visual Basic 6.0 applications to .NET.

Worcester Polytechnic Institute, Worcester, MA Teaching Assistant 1999 - 2000

Designed and instructed technical lab component of technology course required for all MIS undergraduates. Topics included PC architecture, operating systems, troubleshooting, and networking (including software configuration, bus and star architectures, bridges, and hubs). Student base varied from experienced professionals to individuals who had never opened a computer. Integrated course content into web-based Blackboard system.

Book-of-the-Month Club, Inc., Mechanicsburg, PA Application Developer 1998

Improved high-speed optical character recognition (OCR) programs written in C++ and various proprietary systems. Performed Y2K analysis and modifications in C++ and COBOL.

Menlo Logistics, Inc., Highspire, PA Systems Administrator 1996 - 1997



Interfaced with client executives to provide reporting and data analysis services. Managed IT operations and local NT server & workstations. Interfaced with remote central IT support.

Education and Training

Worcester Polytechnic Institute , Worcester, MA - Bachelor	2001
Bachelor of Science in Management Information Systems, Minor in Computer Science. GPA: 4.0. National Merit Scholar, Recipient of Dean's Scholarship, Named Charles O. Thompson Scholar (1998). Member of Boynton Scholars, Tau Beta Pi Honor Society, Sigma Beta Delta Honor Society. Senior project: Web-based educational scheduling and resource management system.	
MCPD - Enterprise Application Developer , - Certification	2006
Microsoft Certified Professional Developer - Enterprise Application Developer (Charter Member)	
MCTS - SQL Server 2005 , - Certification	2006
Microsoft Certified Technology Specialist - SQL Server 2005	
MCTS - .NET 2.0 - Distributed Applications , - Certification	2006
Microsoft Certified Technology Specialist - .NET Framework 2.0 - Distributed Applications (Charter Member)	
MCTS - .NET 2.0 - Web Applications , - Certification	2006
Microsoft Certified Technology Specialist - .NET Framework 2.0 - Web Applications (Charter Member)	
MCTS - .NET 2.0 - Windows Applications , - Certification	2006
Microsoft Certified Technology Specialist - .NET Framework 2.0 - Windows Applications (Charter Member)	
MCTS - SBS2008 Configuraiton , - Certification	2009
Microsoft Certified Technology Specialist - Windows Small Business Server 2008, Configuration	
MCDBA , - Certification	2004
Microsoft Certified Database Administrator for SQL Server 2000	
MCSD .NET , - Certification	2003
Microsoft Certified Solution Developer for Microsoft .NET (Early Achiever)	
MCAD .NET , - Certification	2003
Microsoft Certified Application Developer for Microsoft .NET (Charter Member)	



Skills

Information Technology

Microsoft .NET Framework (3.5, 3.0, 2.0, 1.1, 1.0) - Involved since beta in versions 1.0, 1.1, 2.0, 3.0, & 3.5. ASP.NET on IIS 5, 6, & 7. Web Services. .NET Remoting. Visual Studio .NET 2002, 2003, 2005, & 2008. Visual Basic. Visual C#.br/>Visual Studio Tools for Office (VSTO). Visual Studio Team System	6 Years
Microsoft SQL Server (2005, 2000) - Microsoft Certified Database Administrator on SQL Server 2000. Extensive experience with SQL Server 2005, dating back to beta versions.	7 Years
Active Directory - Experience deploying and maintaining Active Directory environments, and upgrading NT-based environments, in both 2000 and 2003 environments.	7 Years
Microsoft Exchange (2007, 2003, 2000, 5.5) - Experience implementing and maintaining Microsoft Exchange Server (2000, 2003, and 2008) environments. Experience upgrading Exchange 5.5 environments.	7 Years
Microsoft Windows (Vista, 2003, XP, 2000, 9x) - Experience with the beta of Windows Vista. Certifications for Windows Server 2003. Extensive experience deploying and maintaining Windows XP, Windows 2000, and Windows 98/95 environments	11 Years
Web Site Design - HTML, ASP, ASP.NET	14 Years

Consulting

Business Plan Development and Analysis - We work with new companies to develop a business plan that leverages technology for optimal advantage. We also analyze the technology components of an already formulated business plan and make strategic recommendations to benefit a growing enterprise.	7 Years
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Sales & Marketing

Online Marketing Plan Development / Implementation - Whether you are a startup or an established business, we bring the expertise to take your operations online with state-of-the-art technologies and unique marketing approaches.	8 Years
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References

Available on request.

