



MBO STAFFING ALLIANCE

TAP INTO A GROWING REVENUE CHANNEL, INSTANTLY

Frequently, the engagement of independent contractors happens outside the staffing supply chain. Independent consultants don't rely on intermediaries to find contracts. They're risky, refuse to be payrolled, have business expenses, work on a SOW basis, and have multiple clients. In addition, clients source their own consultants, either through their departments or by bringing back alumni and retirees. As a result, a segment of the contingent workforce is outside your reach and visibility.

ALIGN YOUR BUSINESS WITH THE FUTURE, WHILE EARNING PERPETUAL REVENUE SHARE

shrinking, numbers of independent consultants are rising. In fact, independent contractors are the fastest growing segment of the US workforce. This is a golden opportunity to hitch your company to a business that is on its way up, instead of being at the mercy of an industry trending down.

GET WHAT YOU'VE BEEN LOOKING FOR

The MBO Staffing Alliance allows you to tap into a previously out-of-reach segment of the workforce: independent consultants engaged directly to your client. You will also gain access to a wider field of contract talent -- especially high-rate project-based SOW consultants -- and help your clients solve their independent contractor compliance issues. In the process, you'll secure a new and growing revenue stream.

Your qualified staffing company will be able to offer the MBO Partners solution as an extension of your own capabilities. MBO provides a turn-key solution with co-branded webpages, training for your staff, full and regular reporting, and top-tier support.

Not only will your company gain access to a previously elusive channel of contingent spend and help your clients meet their compliance and visibility objectives, but you'll receive *perpetual revenue share* for all independent contractor engagements deployed through you. At the same time, you can proudly affirm to your clients that their independent contractors will be managed with the most cost-effective methods available. It's a win-win. Talk with our experts today about joining the Alliance.

The contingent workforce is the shock-absorber of America's economy, and as the market dips, so does contingent spend.

However, even as the pie is



Since 1986, we've been helping independent consultants and their clients work together as the leading Independent Contractor Engagement Specialist (ICES).

WHY MBO PARTNERS?

As proven by recent research performed by the Aberdeen Group, companies using MBO Partners are capturing an average of 11% more contingent workforce spend in their programs, while driving 30% higher independent contractor compliance.

Nobody knows independent contractors like MBO Partners.

Now, with the MBO Staffing Alliance, that captured maverick spend can be yours, and you can offer these same proven compliance results to your customers.

ALLIANCE ELIGIBILITY

To participate in the MBO Staffing Alliance, you must be a qualified staffing firm with strong industry credentials and significant volume.

To apply, talk with our experts today at 1-800-220-0469.

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