



5 Years of
Partnership with 

Welcome Circle Leaders!



For CIRCLE:

CIRCLE MBO partner for centralized & turnkey IC compliance, engagement, and indemnification – MBO safeguards CIRCLE from misclassification risks

1. CIRCLE MBO partner for centralized & turnkey IC compliance, engagement, and indemnification – MBO safeguards CIRCLE from misclassification risks:

- Business size threshold up to 50 talent
- Rigorous MBO qualification, vetting, and audit defense file
- Background check and/or security clearance
- MBO updates annually and/or every new project

2. Ease CIRCLE administrative burdens:

- Speed to revenue recognition & growth efficiency
- Streamlined, faster onboarding – no negotiating T&C's
- CIRCLE MBO contract flows down to every IC SOW/PO
- MBO digital dashboard for onboarding
- Roundtrip procure-to-pay & SSO integration
- Centralized IC invoicing, reporting, and savings

3. Recruit & redeploy IC's from CIRCLE's private marketplace:

- MBO is a strategic teaming partner for PTW & profitability

For Independent Contractors (IC's):

Premium CIRCLE perk for IC brand experience – Dedicated & personalized CIRCLE MBO IC white glove service

1. Premium CIRCLE perk for IC brand experience – Dedicated & personalized CIRCLE MBO IC white glove service:

- MBO digital dashboard for projects & payments
- Market-leading net 30 terms (faster vs. subcontract)
- MBO pays IC's faster on approved T&E (vs. invoices)
- Recruit & redeploy IC's from CIRCLE's private marketplace

2. Ease IC administrative burdens:

- IC's focus on billable hours & value delivery
- MBO safeguards IC compliance risks
- Articles, insurance, control, benefits, etc.
- Fee-free conversion to CIRCLE FTE

3. MBO supports:

- Government clearances & contracts (SCA)
- International locations and/or travel (DBA)

► [CIRCLE MBO Program Website](#) (Referral link, US & International)

► [Vendor Qualification Criteria](#)

Notice: The contents of this document are private and confidential.