

# MBO Partners for Professional Services Firms

The impacts of digitalization are leading to sweeping change across global, regional and local economies. Nowhere is this more evident than in the professional services industry, where expertise remains the currency of competition. Professional services firms are quickly adapting their offerings and business models to better meet client expectations and stay ahead of the competition.

The most forward-thinking firms are creating an ecosystem of ready-to-work qualified independent

professionals who can be compliantly engaged anywhere throughout the delivery lifecycle. The firms adapting their business models to the new way of work are already recognizing significant benefits such as speed to market, access to innovation, cost savings and reduced risk.

**The world's leading professional services firms have selected MBO Partners to help them become a Client of Choice for the fastest growing and most coveted segment of the workforce – independent professionals.**

## SUPPORTING THE NEW AGILE BUSINESS MODEL FOR PROFESSIONAL SERVICES DELIVERY

Professional Services Delivery Lifecycle

		Service Offerings	Business Development	Solution Design	Delivery
Talent Engagement Lifecycle	Attract Talent	●			
	Develop Ecosystem	●	●		
	Engage Expertise		●	●	●
	Manage Payment			●	●

MBO Partners helps our clients attract independent professionals to a ready-to-work online community where they can be directly sourced to support any stage of your delivery lifecycle. We offer flexible engagement options and a superior on-boarding experience uniquely designed for the needs of high-end independent talent. Our technology-enabled services streamline workflow and consolidate invoicing and payment through our MBO system or integrated with your VMS.

### BENEFITS FOR ENTERPRISES

- Access, engage and manage Independent Professionals
- Disintermediate rigid, expensive staffing supply chain
- Align and integrate services delivery models
- Improve speed to market & access to innovation
- Reduce legal & compliance risks
- Enable invoicing and payment workflow efficiencies & cost savings

### SAMPLE TALENT NETWORK PROFILES

- Former C-Suite Executives
- Generals, Diplomats, Government Leaders
- Strategy Consultants
- Mergers & Acquisitions Professionals
- Turnaround Leaders
- Project Managers
- Tax & Advisory Specialists
- Anti-Money Laundering Experts

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